

Cantrell Drug Announces New Staff Additions

Lance Lanier, R.Ph., *Director of Business Development*

Lance Lanier has joined Cantrell Drug Company as Director of Business Development, according to the firm's president, Dell McCarley. Lanier's responsibilities include development of client relations, increasing Cantrell Drug Company's market share of Hospital Out-Sourcing preparations, and streamlining sales processes for increased customer satisfaction.

Lanier brings extensive pharmacy experience both as a pharmacist and as a sales executive. He has over 10 years of experience working as a pharmacist in the areas of hospital, retail and compounding pharmacy. Lance also has over 5 years of sales experience as the Director of Business Development for a research laboratory, working with Compounding Pharmacies in developing quality assurance plans and testing schedules.

Lanier's educational background is highlighted by a Bachelor of Science in Pharmacy from Southwestern Oklahoma State University. Lance has written multiple articles for publication and delivered several presentations in the area of compounding pharmacy quality control and quality assurance.

According to Lance, "Client satisfaction and patient safety are the 2 top priorities at Cantrell Drug Company. We strive to SAFELY exceed EVERY client's expectations EVERYDAY!"

Raymond C. Anderson, Ph.D., *Director of Quality Assurance*

Raymond C. Anderson has joined Cantrell Drug Company as Director of Quality Assurance according to the firm's president, Dell McCarley. Anderson's responsibilities include research, quality assurance and manufacturing operations.

Anderson brings over 40 years of pharmaceutical experience in the areas of research, quality assurance, manufacturing operations, facility design and academics. He most recently served as the Quality Assurance Manager for the Research Support Center at UAMS. Anderson has provided consultation services to major pharmaceutical companies with annual sales in excess of 500 billion dollars.

Anderson's educational background is highlighted by a Bachelor of Science and PhD in pharmacy from The Ohio State University. He is certified in production and inventory management and is a member of the Society of Quality Assurance.



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